

Message Text

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PAGE 01 SANTIA 01714 132026Z

ACTION ARA-14

INFO OCT-01 ISO-00 EB-08 /023 W

-----092266 140317Z /62

R 131410Z MAR 78

FM AMEMBASSY SANTIAGO

TO SECSTATE WASHDC 8449

INFO USDOC WASHDC

AMEMBASSY ASUNCION

AMEMBASSY LA PAZ

AMCONSUL SAO PAULO

UNCLAS SANTIAGO 1714

SAO PAULO FOR ILLINOIS REP SMALLWOOD

EO 11652: NA

TAGS: BTRA, CI

SUBJ: ILLINOIS AGRICULTURAL EQUIPMENT TRADE MISSION

REF: USDOC 04521

TO: ILLINOIS DEPARTMENT OF BUSINESS AND ECONOMIC DEVELOPMENT

105 WEST WACKER DRIVE, SUITE 1122

CHICAGO, ILLINOIS

TELEX: 910-221-5559

1. YOUR TELEGRAM RECEIVED THROUGH THE U.S. DEPARTMENT OF COMMERCE RAISES DISTURBING POSSIBILITY THAT THE ILLINOIS AGRICULTURAL EQUIPMENT TRADE MISSION MAY HAVE DIMINISHED TO THE POINT THAT CANCELLATION MAY BE A BETTER OPTION THAN PROCEEDING. AS OF TODAY, FOR EXAMPLE, OUR PROMOTION SCHEDULE HAS FALLEN BEHIND BECAUSE WE DO NOT KNOW FOR SURE WHAT WE ARE PROMOTING.

2. IF YOUR DECISION IS TO PROCEED WITH THIS MISSION, WE WILL NATURALLY DO OUR BEST TO ARRANGE GOOD UNCLASSIFIED

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APPOINTMENT SCHEDULES. TO DO SO, WE NEED TO KNOW AS EARLY AS POSSIBLE THE WEEK OF MARCH 13 THE FULL MAKE-UP OF THE MISSION, AS WELL AS ANY ADDITIONAL CATALOG PARTICIPANTS.

3. IN VIEW OF THE INCORRECT APO NUMBER, OUR CHANCES OF RECEIVING THE PACKAGES ALREADY MAILED BY THE END

OF MARCH ARE CLOSE TO NIL. UNLESS THE MISSION BRINGS
WITH THEM A FULL CATALOG PACKAGE, WE ARE UNLIKELY TO
HAVE THE PRODUCT LITERATURE AS ADVERTISED.
DAVID C. LACEY, COMMERCIAL ATTACHE.

AMERICAN EMBASSY,
SANTIAGO, CHILE
LANDAU

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NNN

Message Attributes

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To: STATE

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